

**Enhancing Financial Literacy Prevention: An Investigation of Socioeconomic and  
Geographic Influences**

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## Introduction

Syndicated data is external data sources businesses and researchers can use to enrich their internal customer data. This helps them to build more of a profile on their customer segments and adjust their business model (locations, marketing, products, etc.) as necessary. Examples of popular syndicated data sources include data from open sources like the Census, social media, and surveys conducted by the company itself or buying survey data from other companies (Lin, 2015). Example vendors that sell datasets include Experian Marketing Services and TowerData where companies can buy data at a granular level to do things from learn more about their ideal customer profile to expand their email marketing server. Combining company data with other data sources, syndicating data, can help companies better tailor their offerings and learn more about their customer base. However, the disadvantage is that the average user's data may be sold to companies without their explicit approval. This often happens by burying such practices deep within lengthy terms and conditions that are difficult for the average person to understand.

This research will focus on the intersection of syndicated data and financial literacy. Financial literacy involves an individual's understanding of the ways in which they can both manage and optimize their money (McGurran, 2022). Common examples of financial literate principles include budgeting, investing, paying off debt, and maintaining an emergency fund. This research will focus on the United States and examine financial complaints and socioeconomic indicators such as employment status, education, and income by age groups. The purpose of this research is to determine if there are any correlations between financial complaints and financial literacy to see where assistance programs can shift their efforts to create preventative programming and better assists during financial difficulties. The project will be laid out in the following order: 1) Introduction with background on the topic; 2) Objectives; 3) Methodology; 4) Data; 5) Variables, descriptive stats, and data visualizations; 6) Expected

results; 7) Literature review; 8) References; The study will include financial complaint data from the past year, specifically from July 9, 2022, to July 9, 2023. This data will be sourced from Consumer Financial Protection Bureau and includes information on 728 complaints. The data that it will be syndicated with will be from the 2020 Census and pulled into R, where analysis will be done. The plan on the study is as followed:

July 9<sup>th</sup>, 2023: Proposal completion

July 10<sup>th</sup>, 2023- July 15<sup>th</sup>, 2023: Data collection and analysis in R

July 16<sup>th</sup>, 2023: Data analysis completion

July 17<sup>th</sup>, 2023 – Create visualizations including charts, graphs, and tables

July 23<sup>rd</sup>, 2023: Mid-Project update report

July 24<sup>th</sup>, 2023 – July 29<sup>th</sup>, 2023: Create, train, and validate a random forest

July 30<sup>th</sup>, 2023: Create discussion of model estimation and results

August 1<sup>st</sup>, 2023 – August 5<sup>th</sup>, 2023: PowerPoint creation to showcase research insights

August 6<sup>th</sup>, 2023: PowerPoint project presentation

August 10<sup>th</sup>, 2023: Final project submission

This objective of this research is to explore whether there's a link between how well people understand financial matters and where they live. It will do this by analyzing whether the types of money-related complaints people make have any relation to their geographic location.

## Literature Review

Studies on the connection between financial literacy and socioeconomic status have been done by numerous researchers. Outside of organizations that collect data for the general public such as the Bureau of Labor Statistics and the Federal Reserve (collecting economic data as FRED), many individual researchers and universities have conducted their own studies utilizing

publicly available data syndicated with data they created from their own focus groups or online surveys.

One example of this was done by researchers from the University of Iceland where they explored gender differences in relation to financial literacy (Gudjonsson et al., 2022). Their study was based on survey data with 803 participants. They collected data from both genders including information like age, education level, and the results of a financial literacy survey they conducted. They concluded that men and women value different things which drives their spending habits and knowledge/care of financial literacy. Women value relationships and people while men value things. Although the percentages were close, men had a higher accuracy in answering the true/ false questions compared to women. Although the results were on par with their hypothesis, the researchers did express worry that their study, done in Iceland, a forefront for gender equality, had poor outcomes for women. However, this only made them even more interested in further research and created wonder as to how a similar study could be replicated in other countries and what their results would be.

In another light, researchers have also looked at how financial literacy, socioeconomic status, and politics are connected. A term coined 'financial inclusion' is used to measure how often and who utilizes financial services. Financial inclusion is then used in partnership with poverty levels to determine where there is a lack of resources available. This then gives policy makers and other stakeholders insights to drive local and national resource and policy changes. One example of this can be seen in a study conducted by Falak Khan, Dr. Siddiqui, and Dr. Imtiaz, Pakistan based researchers, in which they determined with a sample of over 850,000 individuals from over 10,000 studies from the past 45 years that research on financial literacy

and financial inclusion is few and skewed. Research is mostly in the fields of finance and economics, which makes sense with population and financial based metrics being analyzed.

However, this research is mostly done in or by the United States (22%) with India and Uganda following behind in a close second and third with 17% and 14% respectively. This study also found that researchers are mostly using the same citations and studying the same measures. They concluded that this just makes new distinctive research even more needed as the constant almost identical replication of studies will only increase the chance for overlap and not contribute new knowledge for the general public or policy makers ("Role of Financial Literacy," n.d.).

In a study conducted by researchers from the University of Utah and the University at Buffalo, the focus was on using Consumer Financial Protection Bureau (CFPB) data to examine the types of complaints filed against banks. The researchers explored how social norms and the level of trust in different areas can impact the frequency of financial complaints. The findings revealed that banks with a strong emphasis on customer service, community involvement, and a positive overall culture tend to have fewer financial complaints.

Furthermore, the study investigated the relationship between social norms and how effective consumer protection laws. They discovered that higher levels of trust in a particular location are associated with a lower number of complaints in that area. These results suggest that a government agency that handles consumer complaints can influence how banks treat their customers. The study sheds light on the interaction between informal culture and formal institutions, as well as the impact of stakeholders like customers and government agencies in shaping corporate policies (Hayes et al., 2021).

In addition to macroeconomics, researchers are delving into financial literacy at the microeconomics level, focusing on households and individuals. Researchers in Indiana, looked into household financial literacy and how families implement their knowledge. Despite households having a decent level of financial knowledge, achieving a mean score of 75% in their survey, their ability to put this knowledge into practice, as indicated by their low financial planning skills mean score of 59.8%, remains limited. Researchers determined the best way to fix this gap would be by introducing financial literacy as early as possible, with a preference to when individuals are college aged (Alhenawi et al., 2013).

However, in another investigation Susan J. Crain at Missouri State University explored how colleges are impacting the financial literacy skills of students (Crain, 2013). Crain's study involved looking at the undergraduate curriculum of over 400 universities to see if some sort of financial literacy course was a requirement for students to graduate and fulfill a general education credit. Out of all 435 universities, only 37 schools have some sort of financial literacy course as an elective students can opt to take. When talking with administrations and professors, Crain discovered that it's pretty split on how people think students should be taught to be financially literate with half thinking the classroom is the place and the other half thinking that's something students should learn on their own, from their families, or in extra-curriculars. From this, Crain concluded that if administration is not on board with full-fledged financial literacy courses, then the addition of financial literacy topics to courses such as freshmen seminars, survey courses, or other major related courses is the best course of action.

The conclusions and additional research stemming from these studies present conflicting viewpoints. While one study advocates for colleges to impart financial education, the other asserts that colleges are neither doing so nor inclined to do so. From this we learn that for

college-aged individuals to become financially literate it is up to them to pursue resources. Ohio based researchers at Youngstown State University ran a study consisting of 924 college students to learn about their personal financial literacy. Although results showed slightly higher for business majors, on average participants scored correctly on around 53% of questions. Therefore, college students tend to not be very knowledgeable, and their incorrect opinions informed their improper decision-making skills on these questions (Chen et al., 1998). Another study by Bryce Jorgensen followed with expanding knowledge by conducting what Jorgensen called 'The College Student Financial Literacy Survey' (CSFLS) in which Jorgensen found that as students matriculated through the education system from their freshmen year to master's degrees, their financial literacy knowledge significantly increased. Additionally, Jorgensen investigated how one's family can impact these skills and noted that parents with strong financial knowledge were a positive influence on their students own financial understanding, attitude towards finance, and scoring on the survey (Jorgensen, 2007).

Apart from teaching financial literacy early, there are still questions about what exactly needs to be taught. In today's economy, there's a growing need for people to possess this knowledge from a younger age. A study by Jing Jian Xiao, Sun Young Ahn, Joyce Serido, and Soyeon Shim delved into the difference between subjective and objective financial knowledge. Subjective knowledge was tested by asking students to rate their own knowledge and objective knowledge was tested by testing what students know. Using this information, they tracked how students' financial behaviors changed over time and divided them into two categories: risky spending and risky borrowing.

Their findings found that student's subjective knowledge had a stronger impact on predicting their risky spending and borrowing behaviors than their objective knowledge. Thus,

this research pointed out the importance of myth busting as students' beliefs drove a lot of their risky behaviors. The research indicated that individuals who engaged in less risky financial behavior tended to have more confidence in their subjective knowledge. Lastly, this study concluded that men tended to engage in more risky behaviors than females and students with higher Grade Point Averages (GPAs) tended to have more subjective and objective knowledge which led them to engage in fewer risky financial behaviors ((Xiao et al., 2014).

## Methodology

In this study a sample of the data from the Consumer Complaint Database from the past year, designated as CCDB, will be ran through a random forest model (IBM, n.d.). This model allows for the exploration of relationships involving multiple independent variables and a single dependent variable. The model also uses decision trees to understand complex relationships, is able to handle large amounts of data (the CCDB dataset has over 1 million observations, 50,000 of which are used as a sample for model creation) and can accommodate missing values and outliers. The analysis also returns a confusion matrix, showing the models decision-making process and outcomes.

The predicting variable will be Product. Product is a multi-categorical field. The independent variables will be state, zip code, and issue. The goal of this model is to examine if State has a relationship with Product. As mentioned in the variable description, the Product variable is what the consumer complained about. The goal is to see if there is any sort of statistical significance between the Product and State. Then alternating the model, State will be used as the predicting variable with the goal of seeing whether we can use State to determine Product or Product to determine State.

Both models are run in R. The aim of these models is to investigate whether location is related to the type of product the consumer complained about.

## Data

I utilized data from the Consumer Complaint Database to learn more about financial issues consumers are facing in the United States. Analyzing this data will help to developing better effective preventative financial literacy efforts and enable us to focus on specific topics in particular locations. This data is known as 'CCDB' in my research.

I also incorporated 2020 Census data to access key socioeconomic indicators, including education level completed, median income, and employment status. This data was obtained from individual tables and merged into a single dataset named 'CensusData,' organized by state.

By analyzing the CensusData with the CCDB data, I aim to identify any geographical financial literacy issues or socioeconomic factors that may contribute to financial difficulties. This insight will aid in efforts to enhance financial literacy prevention and support individuals in managing their finances more effectively.

The variables for CCDB include:

- Data received: The date the complaint was received (Date and time)
- Product: The type of product the consumer complained about (text, categorical)
- Sub-product: The type sub-product the consumer identified (text, categorical)
- Issue: The issue the consumer complained about (Text, categorical)
- Sub-issue: The sub-issue the consumer identified (text, categorical)
- Consumer complaint narrative: Consumer description of the issue. Consumers must opt-in or out for this to be publicly shared (text)

- Company public response: The company's optional public response to the complaint (text)
- Company: The name of the company the complaint is about (text, categorical)
- State: The state of the mailing address of the consumer (text, categorical)
- ZIP code: The zip code of the mailing address of the consumer. Limited to 5 digits. (text)
- Tags: Tags to support search ease. Ex: 'Older American' tag for those 62 years old or older and 'Servicemember' tag for those in or previously were in the military. (text)
- Consumer consent provided?: Whether or not the consumer opted for their complaint narrative to be published. (text, categorical)
- Submitted via: How was the complaint submitted (text, categorical)
- Date sent to company: The date the complaint was sent to the company by the Consumer Financial Protection Bureau. (date and time)
- Company response to consumer: How the company responded to the consumer. (text, categorical)
- Timely response?: Whether the company responded in a timely manner or not. (text, binary, categorical)
- Consumer disputed?: Whether the consumer disputed about the company responded. (text, binary, categorical)
- Complaint ID: The unique identifier for the complaint. (number)

A summary of the data's descriptive stats can be seen below:

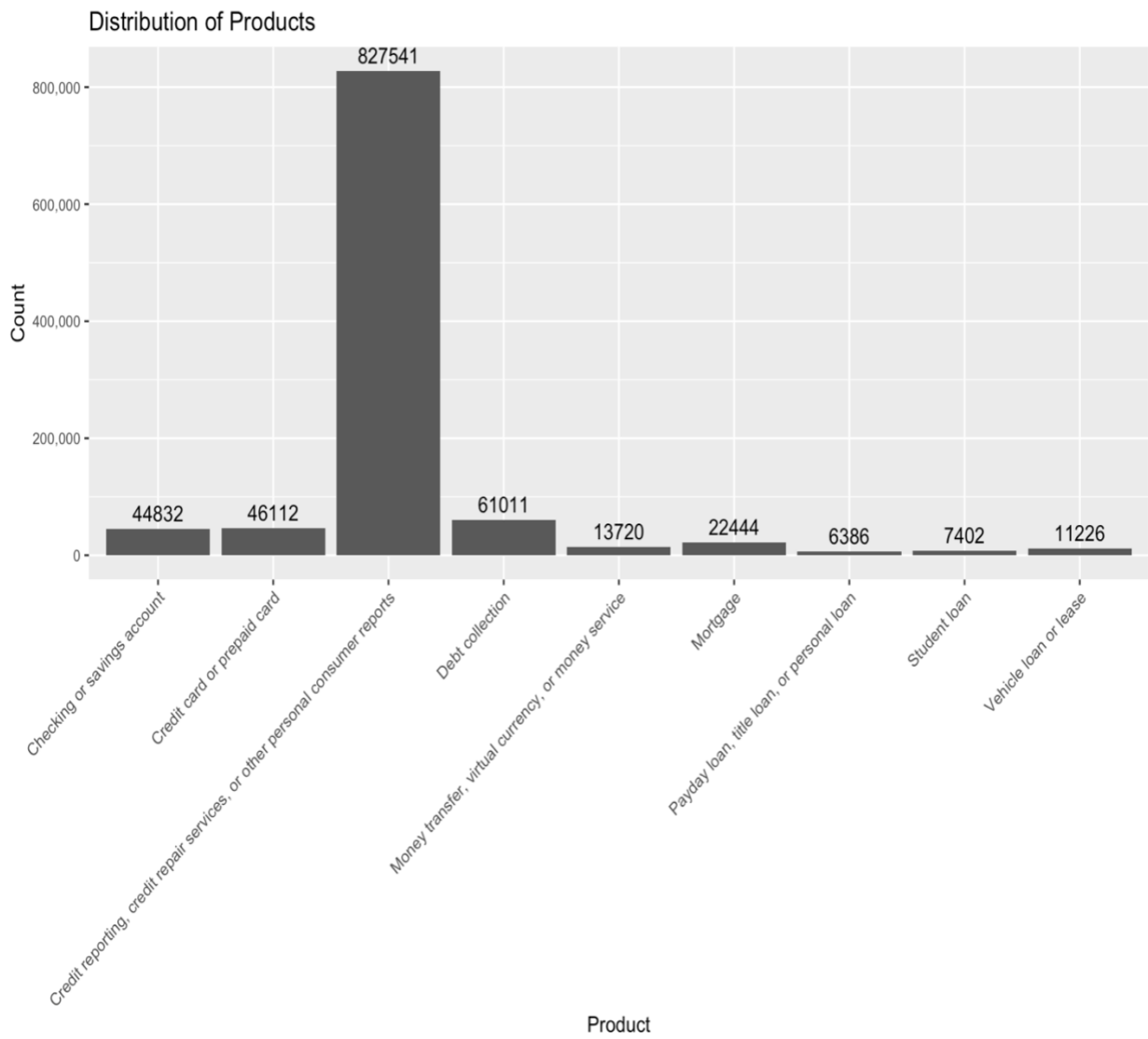
|                  |                  |                  |                  |                  |
|------------------|------------------|------------------|------------------|------------------|
| Date.received    | Product          | Sub.product      | Issue            | Sub.issue        |
| Length:1040674   | Length:1040674   | Length:1040674   | Length:1040674   | Length:1040674   |
| Class :character | Class :character | Class :character | Class :character | Class :character |
| Mode :character  | Mode :character  | Mode :character  | Mode :character  | Mode :character  |

|                              |                         |                  |                  |                  |
|------------------------------|-------------------------|------------------|------------------|------------------|
| Consumer.complaint.narrative | Company.public.response | Company          | State            | ZIP.code         |
| Length:1040674               | Length:1040674          | Length:1040674   | Length:1040674   | Length:1040674   |
| Class :character             | Class :character        | Class :character | Class :character | Class :character |
| Mode :character              | Mode :character         | Mode :character  | Mode :character  | Mode :character  |

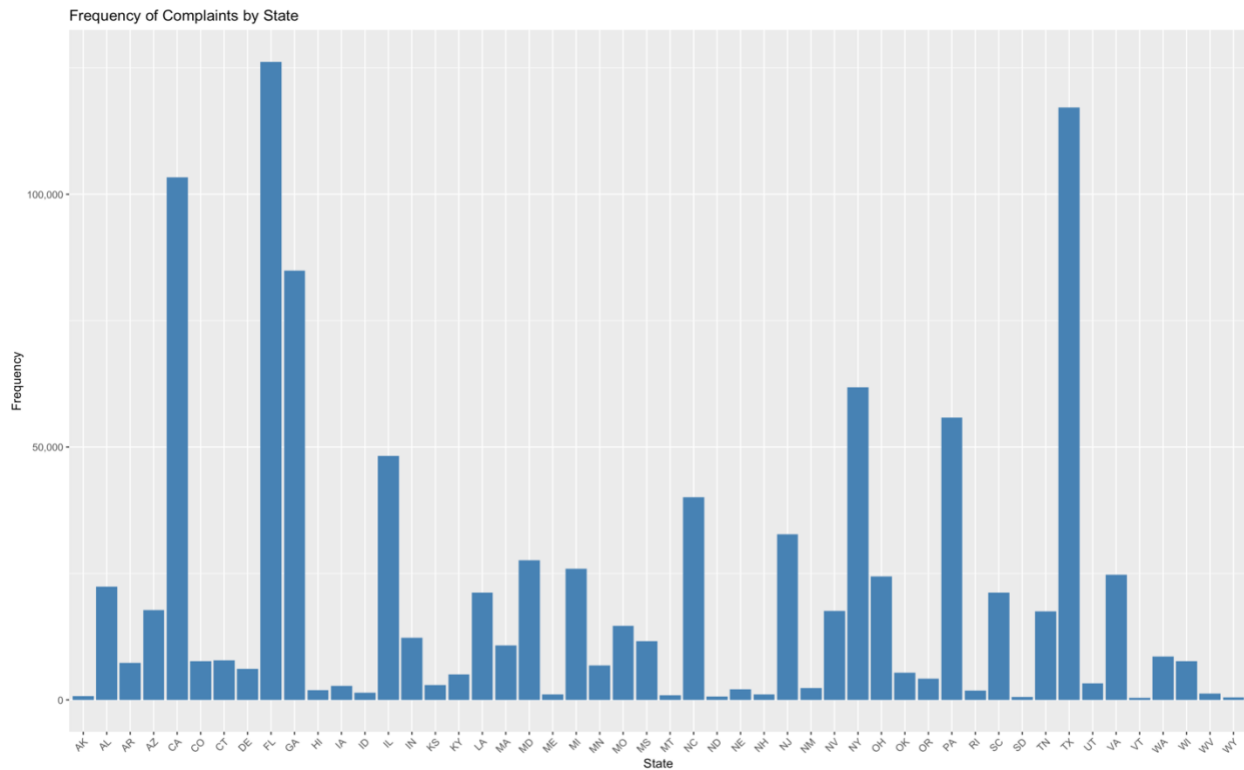
|                  |                            |                  |                      |
|------------------|----------------------------|------------------|----------------------|
| Tags             | Consumer.consent.provided. | Submitted.via    | Date.sent.to.company |
| Length:1040674   | Length:1040674             | Length:1040674   | Length:1040674       |
| Class :character | Class :character           | Class :character | Class :character     |
| Mode :character  | Mode :character            | Mode :character  | Mode :character      |

|                              |                  |                    |                 |
|------------------------------|------------------|--------------------|-----------------|
| Company.response.to.consumer | Timely.response. | Consumer.disputed. | Complaint.ID    |
| Length:1040674               | Length:1040674   | Length:1040674     | Min. :5750679   |
| Class :character             | Class :character | Class :character   | 1st Qu.:6150987 |
| Mode :character              | Mode :character  | Mode :character    | Median :6519622 |
|                              |                  |                    | Mean :6508456   |
|                              |                  |                    | 3rd Qu.:6870948 |
|                              |                  |                    | Max. :7236351   |

Visualizations for this data include:







The variables for the CensusData include:

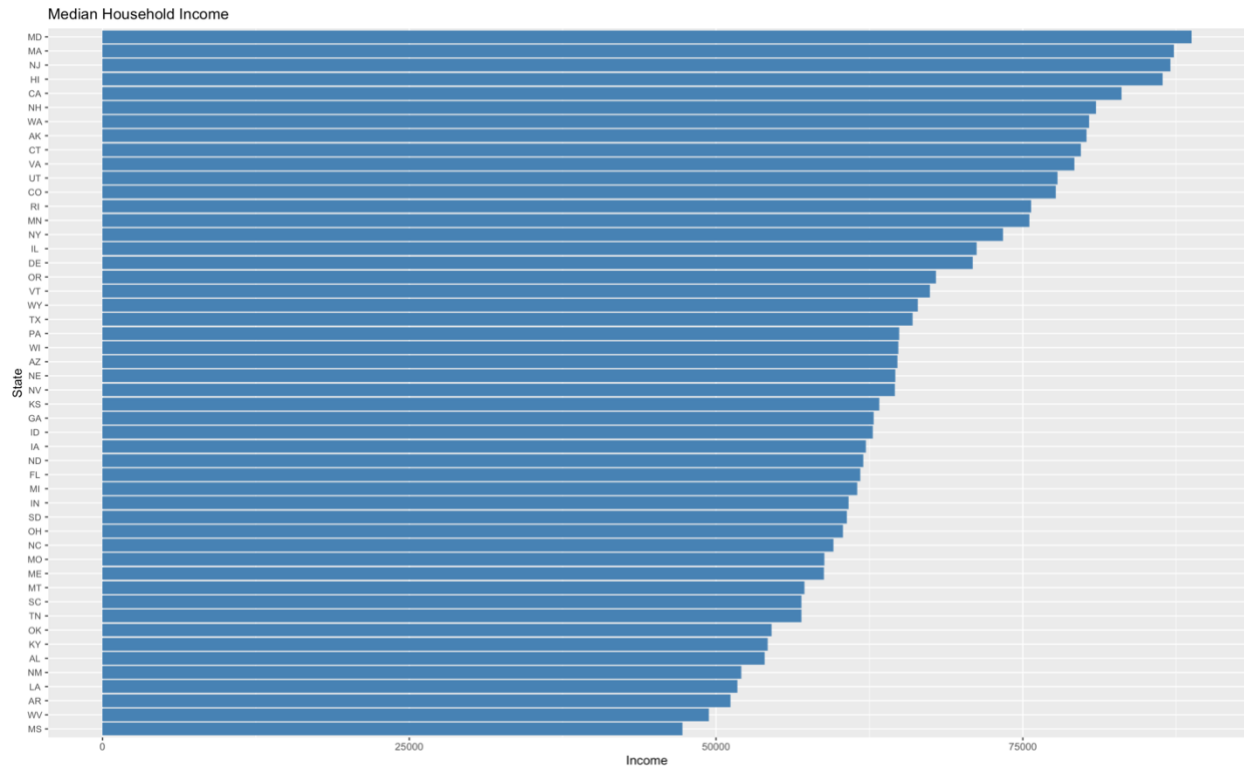
- State: The state the data is from. (text)
- Label: The estimate and margin of error for each state. (text, binary, categorical)
- Less than 9th grade: The number of people who have less than a 9th grade education. (numerical)
- 9th to 12th grade, no diploma: The number of people who have a 9th to 12th grade education but no diploma. (numerical)
- High school graduate (includes equivalency): The number of people who are high school graduates or equivalent. (numerical)
- Some college, no degree: The number of people who have some college but no degree. (numerical)
- Associate's degree: The number of people who have an Associate's degree. (numerical)

- Bachelor's degree: The number of people who have a Bachelor's degree. (numerical)
- Graduate or professional degree: The number of people who have a graduate or professional degree. (numerical)
- Median household income in the past 12 months (in 2020 inflation-adjusted dollars): The median household income by state for the past 12 months. (numerical)
- In labor force: The number of people in the labor force. (numerical)
- Employed: The number of people employed. (numerical)
- Unemployed: The number of people unemployed. (numerical)
- Armed Forces: The number of people in the armed forces. (numerical)
- Not in labor force: The number of people NOT in the labor force. (numerical)

A summary of the data's descriptive stats can be seen below:

| State                                                                                                      | Label                 | Total Education: | Less than 9th grade | 9th to 12th grade, no diploma |
|------------------------------------------------------------------------------------------------------------|-----------------------|------------------|---------------------|-------------------------------|
| Length:51                                                                                                  | Length:51             | Min. : 396006    | Min. : 7059         | Min. : 17165                  |
| Class :character                                                                                           | Class :character      | 1st Qu.: 1242742 | 1st Qu.: 38151      | 1st Qu.: 62026                |
| Mode :character                                                                                            | Mode :character       | Median : 3055262 | Median : 96663      | Median : 179160               |
|                                                                                                            |                       | Mean : 4446870   | Mean : 204214       | Mean : 267547                 |
|                                                                                                            |                       | 3rd Qu.: 5222064 | 3rd Qu.: 189760     | 3rd Qu.: 293677               |
|                                                                                                            |                       | Max. : 26985739  | Max. : 2339290      | Max. : 1861951                |
| High school graduate (includes equivalency) Some college, no degree Associate's degree Bachelor's degree   |                       |                  |                     |                               |
| Min. : 81740                                                                                               |                       | Min. : 61199     | Min. : 11586        | Min. : 72511                  |
| 1st Qu.: 320971                                                                                            |                       | 1st Qu.: 260778  | 1st Qu.: 114303     | 1st Qu.: 239796               |
| Median : 833658                                                                                            |                       | Median : 670587  | Median : 269657     | Median : 581334               |
| Mean : 1152147                                                                                             |                       | Mean : 873536    | Mean : 389699       | Mean : 946397                 |
| 3rd Qu.: 1432902                                                                                           |                       | 3rd Qu.: 1020682 | 3rd Qu.: 453990     | 3rd Qu.: 1258298              |
| Max. : 5319879                                                                                             |                       | Max. : 5354965   | Max. : 2144060      | Max. : 6117707                |
| Graduate or professional degree                                                                            |                       |                  |                     |                               |
| Min. : 39329                                                                                               |                       |                  |                     |                               |
| 1st Qu.: 149288                                                                                            |                       |                  |                     |                               |
| Median : 362236                                                                                            |                       |                  |                     |                               |
| Mean : 613331                                                                                              |                       |                  |                     |                               |
| 3rd Qu.: 864716                                                                                            |                       |                  |                     |                               |
| Max. : 3847887                                                                                             |                       |                  |                     |                               |
| Median household income in the past 12 months (in 2020 inflation-adjusted dollars) Total Employment Level: |                       |                  |                     |                               |
| Min. : 47247                                                                                               |                       |                  |                     | Min. : 463496                 |
| 1st Qu.: 59209                                                                                             |                       |                  |                     | 1st Qu.: 1446711              |
| Median : 64591                                                                                             |                       |                  |                     | Median : 3589338              |
| Mean : 67145                                                                                               |                       |                  |                     | Mean : 5198311                |
| 3rd Qu.: 76678                                                                                             |                       |                  |                     | 3rd Qu.: 6088868              |
| Max. : 96762                                                                                               |                       |                  |                     | Max. : 31588105               |
| In labor force: Civilian labor force: Employed Unemployed Armed Forces                                     |                       |                  |                     |                               |
| Min. : 298045                                                                                              | Min. : 294229         | Min. : 280323    | Min. : 13906        | Min. : 800                    |
| 1st Qu.: 841048                                                                                            | 1st Qu.: 837167       | 1st Qu.: 786926  | 1st Qu.: 47285      | 1st Qu.: 4633                 |
| Median : 2141969                                                                                           | Median : 2119098      | Median : 1968308 | Median : 135943     | Median : 14026                |
| Mean : 3245159                                                                                             | Mean : 3220485        | Mean : 3001495   | Mean : 218990       | Mean : 24674                  |
| 3rd Qu.: 3850628                                                                                           | 3rd Qu.: 3816268      | 3rd Qu.: 3568396 | 3rd Qu.: 242920     | 3rd Qu.: 22010                |
| Max. : 19857737                                                                                            | Max. : 19706307       | Max. : 18090052  | Max. : 1616255      | Max. : 151430                 |
| Not in labor force state_short                                                                             |                       |                  |                     |                               |
| Min. : 165451                                                                                              | create_choropleth_map |                  |                     |                               |
| 1st Qu.: 506935                                                                                            | Class :character      |                  |                     |                               |
| Median : 1457046                                                                                           | Mode :character       |                  |                     |                               |
| Mean : 1953152                                                                                             |                       |                  |                     |                               |
| 3rd Qu.: 2341804                                                                                           |                       |                  |                     |                               |
| Max. : 11730368                                                                                            |                       |                  |                     |                               |

Visualizations for this data include:



## Expected Results

Based on the research, I expect that 1) Income will have a positive correlation with the states that make the most complaints due to their size 2) Location will be a significant factor in which types of financial complaints are submitted. 3) Larger states have higher median household income and higher frequencies of complaints; 4) Banks will be in the top companies people complain about;

## Models and Results

In this study the data from the Consumer Complaint Database, designated as CCDB, will be ran through a random forest model (Yiu, 2019). This type of model will allow me to analyze the relationships between multiple independent variables (predictor variables) and one dependent variable (the target variable). In one model, the dependent variable will be the State. State is a

field I created that utilizes the two-character abbreviation for each state. For example, 'North Carolina' is identified as 'NC'. This was done to ease visualization purposes as the Census data, designated as 'CensusData', already has the same abbreviations. The independent variables will be Issue and Product. This was done to decrease the noise in the dataset. In the other model, the dependent variable will be the product. Product is a multi-categorical text field. The independent variables will be State and Issue. The goal of this model is to examine if location has anything to do with the product. As mentioned in the variable description, the Product variable is what the consumer complained about. The goal is to see if there is any sort of relationship between the Product and State.

**The R code used to create the random forest to predict State can be seen here:**

#Predicting State based on Product

```
``{r pressure, echo=FALSE}
# install.packages("randomForest")
# install.packages("dplyr")

library(randomForest)
library(dplyr)

set.seed(42)

# Sample 50,000 rows from the CCDB data and select the columns 'Product', 'Issue', and 'State'
sampled_data <- CCDB %>% sample_n(50000, replace = FALSE, select = c("Product", "Issue", "State",
"ZIP.code", "Consumer.complaint.narrative"))

# Convert 'Issue' to factor for the random forest function
sampled_data$Issue <- factor(sampled_data$Issue)

# Convert 'State' to uppercase two-letter abbreviations using built-in 'state.abb'
sampled_data$State <- toupper(sampled_data$State)

# Remove rows where 'State' is not a valid two-letter abbreviation (NA rows)
sampled_data <- sampled_data %>% filter(!is.na(State) & State %in% state.abb)

# Convert 'Product' and 'State' to factors
sampled_data$Product <- factor(sampled_data$Product)
sampled_data$State <- factor(sampled_data$State)

# Create the random forest model with n = 2000
rf_model_state <- randomForest(State ~ Product, data = sampled_data, ntree = 2000)

# Print the model summary
print(rf_model_state)

``
```

**Here are the model's results:**

```
Call:
  randomForest(formula = State ~ Product, data = sampled_data,      ntree = 2000)
    Type of random forest: classification
    Number of trees: 2000
No. of variables tried at each split: 1

OOB estimate of error rate: 87.26%
```

This model, which used Product to predict State included 2000 trees and an OOB estimate of error rate of 87.26%, did not perform well in accurately predicting the State based on the Product variable. The error rate suggests that at only around 10% of the time the model was correct in predicting State. However, the confusion matrix shows the model was mostly incorrect in attempting to predict the state for almost all places except for California, Florida, and Texas. For California, the model had around an 83% error rate, while Florida and Texas have 14% and 8% respectively. California had some correct predictions, but its error rate is closer the overall model rate and is not very effective. On the other hand, Florida and Texas have error rates lower than 15% meaning that almost 85% of the time the model is able to correctly predict the State based on the Product. When taking a look at the rankings of the states in ‘CensusData’, the median income of California is ranked much higher than Texas with Florida following up both states even lower results. Since these states do not appear to be closely affiliated with one another in the CensusData I followed up by further exploring this in the CCDB data. A count code was ran to see how often these states appear in the CCDB by focusing on the top 10 states in the data. The result are as follows:

| FL     | TX     | CA     | GA    | NY    | PA    | IL    | NC    | NJ    | MD    |
|--------|--------|--------|-------|-------|-------|-------|-------|-------|-------|
| 126200 | 117142 | 103375 | 84899 | 61779 | 55806 | 48287 | 40055 | 32724 | 27614 |

This analysis confirmed the suspicion that Florida, Texas, and California are in the top states with complaints in the CCDB. This makes sense as the more data a model has to learn from the better the model will be at making predictions. However, even though California is the third highest complaining state, it still had an individual error rate of 83%. This indicates a need for further analysis to understand why this high error rate is occurring.

**The R code used to create the random forest to predict Product can be seen here:**

```
# Predicting Product based on State
```{r pressure, echo=FALSE}
# install.packages("randomForest")
# install.packages("dplyr")

# library(randomForest)
# library(dplyr)

set.seed(42)

# Sample 50,000 rows from the CCDB data and select the columns 'Product', 'Issue', 'State', and 'ZIP.code'
sampled_data <- CCDB %>% sample_n(50000, replace = FALSE, select = c("Product", "Issue", "State", "ZIP.code",
"Consumer.complaint.narrative"))

# Convert 'Issue' to factor for the random forest function
sampled_data$Issue <- factor(sampled_data$Issue)

# Convert 'State' to uppercase two-letter abbreviations using built-in 'state.abb'
sampled_data$State <- toupper(sampled_data$State)

# Remove rows where 'State' is not a valid two-letter abbreviation (NA rows)
sampled_data <- sampled_data %>% filter(!is.na(State) & State %in% state.abb)

# Convert 'Product' and 'State' to factors
sampled_data$Product <- factor(sampled_data$Product)
sampled_data$State <- factor(sampled_data$State)

# Create the random forest model with n = 2000
rf_model_product <- randomForest(Product ~ State, data = sampled_data, ntree = 2000)

# Print the model summary
print(rf_model_product)

```
```

**Here are the model's results:**

Call:

```
randomForest(formula = Product ~ State, data = sampled_data, ntree = 2000)  
Type of random forest: classification  
Number of trees: 2000
```

No. of variables tried at each split: 1

OOB estimate of error rate: 20.43%

This model, which included 2000 trees and an OOB estimate of error rate of 20.43%, did very well at accurately predicting the Product based on the State variable. The error rate suggests that at around 79% of the time the model was correct in predicting Product. The confusion matrix's class.error showcases the models success even further by showing that it accurately predicted the Product 100% of the time in the following categories: "Credit reporting, credit repair services, or other personal consumer reports" and "Checking or savings account.". However, the model did experience some misclassification in the following categories: "Student loan," "Payday loan, title loan, or personal loan," "Vehicle loan or lease," "Debt collection," "Money transfer, virtual currency, or money service," and "Mortgage". This prompted me to want to see a count of the various Product categories both in my sample data used by the model and in the CCDB as a whole. The results are as follows for the sampled data:

|                                                                              |       |
|------------------------------------------------------------------------------|-------|
| Credit reporting, credit repair services, or other personal consumer reports | 39458 |
| Debt collection                                                              | 2823  |
| Credit card or prepaid card                                                  | 2223  |
| Checking or savings account                                                  | 2145  |
| Mortgage                                                                     | 1079  |
| Money transfer, virtual currency, or money service                           | 647   |
| Vehicle loan or lease                                                        | 554   |
| Student loan                                                                 | 352   |
| Payday loan, title loan, or personal loan                                    | 310   |

As stated earlier, the 100% accuracy versus misclassification results make sense since the model had less of those Product category types to learn from. However, it makes it even more impressive that it still was relatively accurate most of the time. Further research could include looking into the wording used by consumers in the complaints of the misclassified data as there could be common wording overlap that the model is confused by.

## Conclusion

While predicting the specific state might not always be reliable, the second model showed that Product can be a successful predictor for State. Determining the financial literacy needs on a state-by-state basis presents challenges due to the CCDB data composition. The analysis draws from a sample dataset featuring over 39,000 complaints on ‘credit reporting, credit repair services, and personal consumer reports’ which also constitutes 78% of the full CCDB data set. Therefore, the model is able to accurately predict credit-related concerns only because it makes up majority of both the sample data and the CCDB set used for this analysis.

The idea of applying these models to a more expansive Consumer Complaint Database spanning multiple years to include a broader spectrum of product types would be good further research and would allow room to engage in deeper state-based factors such as median income and employment level and how they affect Product complaints reported.

Nonetheless, focusing efforts on the US credit system would be a good place to start as it appears that most issues are stemming from it. Such initiatives can contribute to enhancing financial literacy and simultaneously reducing formal consumer complaints across the United States.

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